

LAS VEGAS, NV

SPONSORSHIP & ADVERTISING

Print Advertising

- IBS Pre-Show Planner Due Mid-Nov
- <u>IBS Official Show Guide</u> Due Dec 17, with the following exceptions:
 - Belly Band & Barn Door Due Dec 6
 - o Tab Divider Ads Due Dec 3
- DCW Fold Out Map Due Dec 13

Sponsorship & Signage

- IBS Attendee Badges Artwork needed by Nov 15
- IBS Attendee Lanyards Lanyards needed by Dec 13
- <u>IBS Treasure Trail</u> Due Nov 29
- Show-Site Banners & Signs Due Jan 14
- LVCC Wall Graphics Due Jan 17
- IBS Exhibit Hall Entrance Floor Graphics Due Jan 17
- Rotating Smart Kiosks

 Due Jan 17
- IBS Meterboards Due Jan 17
- Shuttle Bus Advertising Due Jan 17
- Shuttle Bus Headrests Due Jan 17
- Hospitality Rooms Due Jan 17
- IBS Official Show Bags Needed in Las Vegas by Feb 2 (earliest)
- <u>IBS Registration Sponsorship</u> Earlier gets more impressions, ongoing

IBS Credential Mailer

- Pre-Registration Credential Mailer Envelope Due Nov 15
- IBS Passport Due Nov 15
- Credential Mailer Exhibitor Coupons Due Nov 29

Events & Exhibits

- Opening Ceremonies Sponsorship Due Nov 26
- IBS House Party Due Nov 26
- <u>IBS Young Professionals Party</u> Due Nov 26
- DCW Closing Concert Due Nov 26
- Best of IBS Finalist Due Nov 26
- <u>IBS Education</u> Due Nov 26
- <u>IBS Store</u> Due Nov 26
- IBS Press Room Due Jan 17

IBS Zones	Centrals @ IBS
 Construction Performance Zone – Due Nov 26 Craft Technique Zone – Due Nov 26 New Product Zone – Due Jan 17 Start-up Zone – Due Jan 17 	 Remodeling Central – Due Nov 26 Custom Building Central – Due Nov 26 Sales Central – Due Nov 26 55+ Housing Central – Due Nov 26 Design Central – Due Nov 26
	 Multifamily Central – Due Nov 26 Production Builder Executive Club – Due Nov 26
Digital Advertising	IBS Attendee List Rentals
 <u>BuildersShow.com Site Search</u> – Due ASAP 	IBS Attendee Pre-Show & Post-Show Direct Mail & Email
IBS Product Email – Jan 2 for first email	<u>Lists</u> – access starts Jan 17
 IBS Alert Email Announcements – Jan 9 for first IBS Alert 	
IBS Mobile App – Due Jan 10	
 <u>LVCC Digital Advertising</u> – Due Feb7 	
IBS Show Daily Email – Due Feb 14	
IBS Show Daily Exhibitor Email – Due Feb 14	
IBS Industry Tracker Email – Ongoing, sent bi-weekly	
<u>Targeted IBS Registration Confirmation Email</u> – Earlier gets more	
impressions, ongoing	
 <u>BuildersShow.com Floor Plan</u> – Earlier gets more impressions, 	
ongoing	
Video Packages & A-La-Carte Options	Reaching Exhibitors
 New Product Zone Video Package – Due Jan 24 	• <u>IBS Exhibitor Lanyards</u> – Due Dec 13
 <u>Exhibitor Marketing Video</u> – Due Jan 24 	• <u>IBS Exhibitor Registration</u> – Earlier gets more impressions,
IBS TV Sponsorship & Spots – Due Jan 24	ongoing