

SPONSORSHIP & ADVERTISING OPPORTUNITIES

Print Advertising

- IBS Pre-Show Planner Due Mid-Nov
- IBS Official Show Guide Due Nov 21 & Nov 28
 - Premium Ad Positions Due Nov 28
 - Divider Tabs Due Nov 21
 - Standard Positions Due Nov 28
- DCW Fold Out Map Due Dec 8

IBS Credential Mailer

- Pre-Registration Credential Mailer Envelope Due Nov 17
- IBS Passport Due Nov 17
- <u>Credential Mailer Exhibitor Coupons</u> Due Dec 15

Sponsorship & Signage

- IBS Attendee Badges Artwork needed by Nov 17
- IBS Attendee Lanyards Lanyards needed by Dec 8
- IBS Treasure Trail Due Dec 15
- Show-Site Banners & Signs Due Jan 19
- LVCC Wall Graphics Due Jan 19
- IBS Exhibit Hall Entrance Floor Graphics Due Jan 19
- <u>Rotating Smart Kiosks</u> Due Jan 19
- IBS Meterboards Due Jan 19
- Shuttle Bus Advertising Due Jan 19
- Shuttle Bus Headrests Due Jan 19
- <u>Hospitality Rooms</u> Due Jan 19
- IBS Official Show Bags Needed in Las Vegas by Feb 2 (earliest)
- <u>IBS Registration Sponsorship</u> Earlier gets more impressions, ongoing

Events & Exhibits

- Opening Ceremonies Sponsorship Due Nov 28
- IBS House Party Due Nov 28
- IBS Young Professionals Party Due Nov 28
- <u>DCW Closing Concert</u> Due Nov 28
- Best of IBS Finalist Due Nov 28
- IBS Education Due Nov 28
- <u>IBS Store</u> Due Nov 28
- <u>IBS Press Room</u> Due Jan 19

IBS Zones	Centrals @ IBS
 <u>Construction Performance Zone</u> – Due Nov 28 	Remodeling Central – Due Nov 28
• <u>Craft Technique Zone</u> – Due Nov 28	<u>Custom Building Central</u> – Due Nov 28
<u>New Product Zone</u> – Due Jan 19	• <u>Sales Central</u> – Due Nov 28
• <u>Start-up Zone</u> – Due Jan 19	• <u>55+ Housing Central</u> – Due Nov 28
	Design Central – Due Nov 28
	 Multifamily Central – Due Nov 28
	Production Builder Executive Club – Due Nov 28
Digital Advertising	IBS Attendee List Rentals
BuildersShow.com Site Search – Due ASAP	IBS Attendee Pre-Show & Post-Show Direct Mail & Email
IBS Product Email – Jan 4 for first email	Lists – access starts Jan 19
IBS Alert Email Announcements – Jan 11 for first IBS Alert	<u> </u>
IBS Mobile App – Due Jan 12	
LVCC Digital Advertising – Due Feb 9	
• IBS Show Daily Email – Due Feb 16	
 IBS Show Daily Exhibitor Email – Due Feb 16 	
 IBS Industry Tracker Email – Ongoing, sent bi-weekly 	
<u>Targeted IBS Registration Confirmation Email</u> – Earlier gets more	
impressions, ongoing	
 <u>BuildersShow.com Floor Plan</u> – Earlier gets more impressions, 	
ongoing	
Video Packages & A-La-Carte Options	Reaching Exhibitors
New Product Zone Video Package – Due Jan 26	• IBS Exhibitor Lanyards – Due Dec 8
Exhibitor Marketing Video – Due Jan 26	• IBS Exhibitor Registration – Earlier gets more impressions,
IBS TV Sponsorship & Spots – Due Jan 26	ongoing